



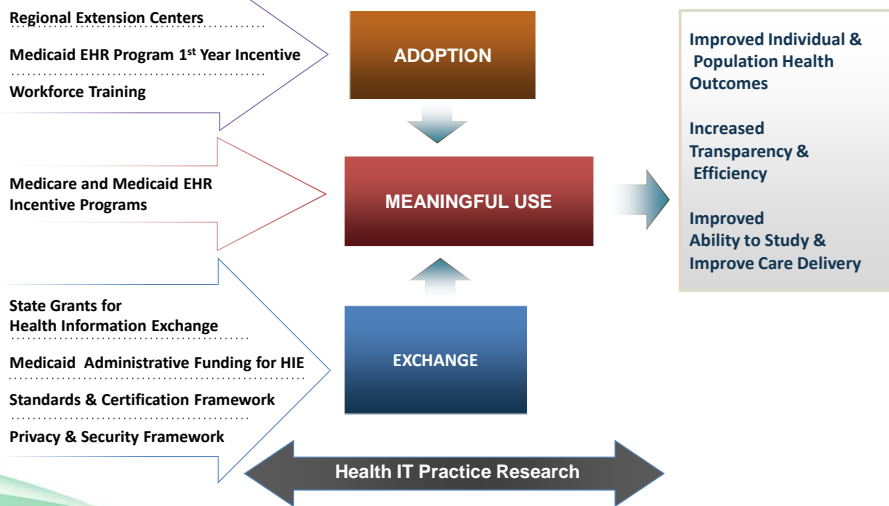
Medicaid EHR Incentive Program: Status Update

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HITECH: How the Pieces Fit Together





At a Glance

- 23 States have launched as of August 1
- Most (not all) remaining States to launch by end of 2011
- 16 States are making payments
- Over \$293 million awarded to States for planning and administration



So how's it going for Medicaid?

Active Registrations as of July 31, 2011:

- 34 Medicaid Only Hospitals
- 1,667 Medicare and Medicaid Hospitals
- 13,610 Medicaid Eligible Professionals
- Medicaid agencies have paid \$165+ million to providers



Medicaid Payments

As of July 31, 2011:

- 188 dually-eligible hospitals have been paid more than \$155 million
- 11 Medicaid-only hospitals have been paid nearly \$22 million
- 3334 eligible professionals have successfully attested and have been paid almost \$70 million

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Medicaid's Hospital Incentive Payments

- Average Year 1 EH Medicaid incentive amount = \$870,000
- Can be disbursed over 3-6 years, per the State. Most States have opted for 3 years (50,40, 10)
- Many hospitals are doing Medicaid first if they can, then coming back for the Medicare MU payment.

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States' Status

- What does “launch” mean?
- Reminder: this is a voluntary program for States
- States get 90/10 matching funds to administer their program.
- HIT has bi-partisan support with significant provider and stakeholder involvement



States' Timelines

- Interactive map on the CMS website
- A table of the States' current timeframes (updated monthly)
- Reminders: 10 year program; no penalties; non-consecutive participation is okay; providers can start as late as 2016 and get the full incentive amount



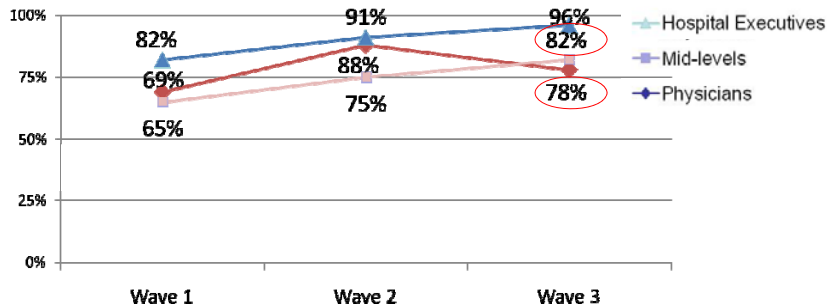
Successes at 1 year

- Majority of States/Territories will launch in CY 2011.
- 36 States have built and successfully tested the interface with CMS for registration and payment file exchanges
- Most States have submitted their State Medicaid HIT Plan



Overall awareness about the program has trended steadily upward at an impressive pace.

- Among mid-levels, awareness increased significantly, from 75% to 82% (+7). This occurred among those in a high stage of EHR readiness.
- Among physicians, awareness declined significantly, from 88% to 78% (-10).



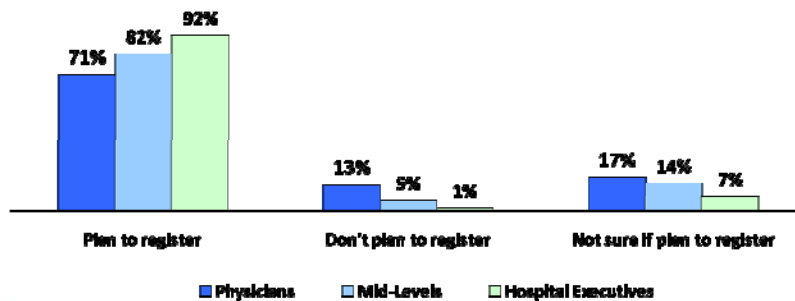
Wave 1/Wave 2/Wave 3 Base: Physician (329/310/301), Mid-Level (300/313/309), Hosp. Executive (167/156/153). Q17: UNAIDED. Have you heard, seen, or read anything recently about the new Medicare and Medicaid Electronic Health Record Incentive Program? Q18: AIDED. READ DESCRIPTION OF PROGRAM. Do you recall, seeing hearing, or reading about this EHR Incentive Program before today?

Red circles represent significant differences at the 95% confidence level.



Persuasion to participate in the program appears to be highly successful—most intend to register.

- Of those who haven't already registered, about 7 in 10 hospital executives and 3 in 10 physicians and mid-levels plan to register this year, with bulk remaining next year.
- Only 13% of physicians, 5% of mid-levels, and 1% of hospital executives do not plan to register for the incentive. But even some of this group say they are still considering it.



Wave 3 Base: Among those who have not already registered Physician (189), Mid-Level (182), Hosp. Executive (112). Q65: Does [your practice] [your hospital] intend to register for the incentive for meaningful use of an EHR?



Challenges at 1 Year

- Data sources for auditing and eligibility determinations (OIG Report)
 - patient volume
 - hospital cost reports
- States' changing leadership
- Short runway to initiate program
- States' economic challenges (especially with Medicaid)
- Juggling MMIS, HITECH, ICD-10, etc



Up at Night Worries

- Health Information Exchange infrastructure is key to achieving the clinical and cost ROI of EHR adoption. What if some parts of the US had highways and others didn't? What would commerce and car sales look like nationally?
- EHRs are just a tool. Incentives are just incentives. The Human Factor.
- Patients. What's their role? Where is patient demand?



Near Term Next Steps

- NPRM for Stage 2 (ETA: January 2012)
- Public Comment Period
- Final Rule for Stage 2 (ETA: June 2012)
- States beginning to collect Medicaid providers' meaningful use data for 2012
- Subject to funding availability, States investing along with other payers and providers in Health Information Exchange
- Alignment with Medicaid eligibility systems, Health Insurance Exchanges and ACOs



Resources

- Web: www.cms.hhs.gov/EHRIncentiveprograms
 - Videos
 - FAQs
 - Email list-serv
 - EP Users' Guides for Registration and Attestation
 - EH Users' Guide for Registration and Attestation
 - Helpful Links
 - Monthly data on provider registration, attestation and payment
- Twitter: @CMSgov
- States' EHR Incentive Program websites