



Mobile App Privacy and Policy Issues

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A Broader PerspectiveSM

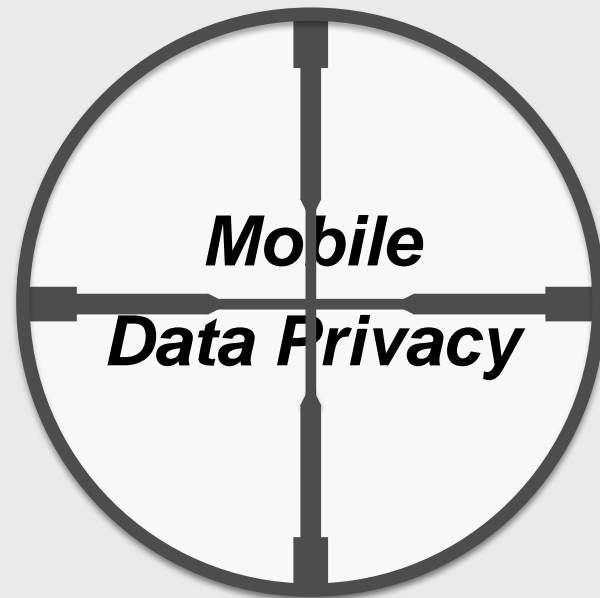
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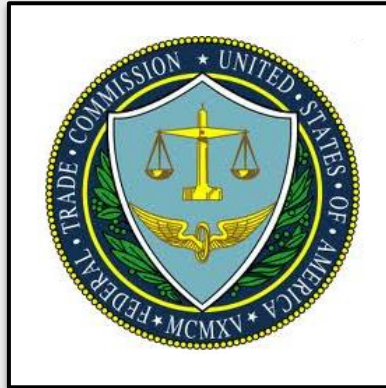
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Federal Trade Commission Act

(15 U.S.C. 41, et seq)

“Unfair or deceptive acts or practices”

Data Privacy Enforcement

Enforcement Under the FTC Act

- FTC Act contains no specific data security or privacy requirements
- Broad prohibition on “unfair or deceptive acts or practices in or affecting commerce” (Section 5)
- FTC has used this as a means to prosecute
 - Failures to implement “reasonable and appropriate” data security measures
 - Deceptive data privacy policies and promises
 - Constituting unfair or deceptive acts or practices

Data Privacy Enforcement

FTC Activity

- Trend toward increasing enforcement
 - More than 45 actions to date
 - More than 30 in the last 6 years
 - Many more investigated but not brought
- Covering largely electronically stored data and information
- Targeting security breaches as well as privacy violations
- Increasing trend toward mobile data privacy and security

Data Privacy Enforcement



***Emerging Models
For Compliance***

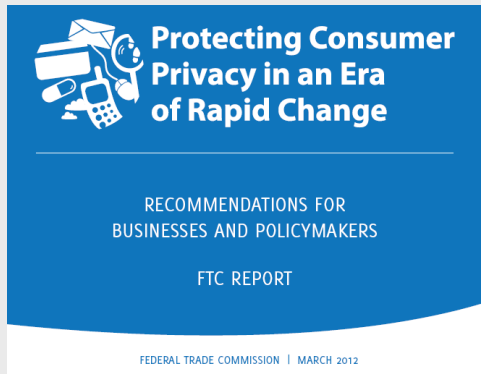


Data Privacy Enforcement

Legislation by Consent Decree

- 20 year term
- Cease misrepresentations regarding practices for information security, privacy, confidentiality, and integrity
- Conduct assessment of reasonably-foreseeable, material security risks
- Establish comprehensive written information security and privacy program
- Designate employee(s) to coordinate and be accountable for the program
- Implement employee training
- Conduct biennial independent third party security and privacy assessments
- Implement multiple record-keeping requirements
- Implement regular testing, monitoring, and assessment
- Undergo periodic reporting and compliance requirements
- Impose requirements on service providers

Not Just Enforcement. . .



Data Privacy Enforcement

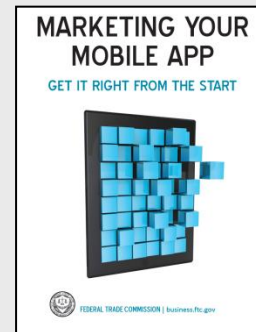
Setting Standards For Privacy Practices

- FTC Report: Protecting Consumer Privacy In An Era of Rapid Change
 - Based on a yearlong series of privacy roundtables held by the FTC
 - Extensive comment period (more than 450 comments received)
 - Provides best practices for the protection of consumer privacy
 - Applicable to both traditional (offline) and online businesses
 - Intended to assist Congress as it considers privacy legislation
- White House Consumer Privacy “Bill of Rights”
 - Combined effort with the Department of Commerce, and the FTC
 - Provides a framework for consumer privacy protections
 - Establishes principles covering personal data privacy
 - Modeled off of principles adopted by organizations in Europe and Asia

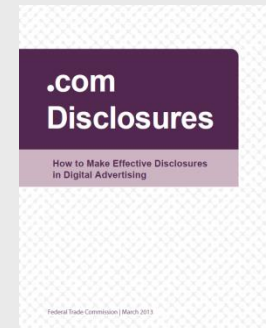
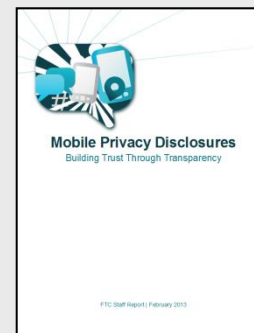
Data Privacy Enforcement

Industry Codes of Conduct

- Consumer Privacy Bill of Rights promotes industry codes of conduct
- Voluntary “multi-stakeholder” process
 - Encourages inclusive and transparent process
 - Commerce Department National Telecommunications and Information Administration (NTIA) to facilitate creation
 - Other federal agencies may also convene industry stakeholders
 - Industries can also convene stakeholders absent NTIA
- Enforcement authority
 - FTC to enforce codes of conduct
 - Violation constitutes a deceptive practice under Section 5 of the FTC Act
 - Adherence to codes to be looked upon “favorably” in FTC investigations
- Initial NTIA process is now ongoing



Increasing Focus On Mobile Privacy



Data Privacy Enforcement

Increasing FTC Focus on Mobile Privacy

- FTC Report: Mobile Apps for Kids (Feb. 16, 2012)
 - Large number of apps (75%) targeted at children (under 13)
 - Apps did not provide solid (or even any) privacy disclosures
 - Promised additional compliance reviews (under COPPA) over the following 6 months
- FCRA Warning letters (Feb. 2012)
 - FTC sent letters to marketers of 6 mobile apps
 - Warned that apps may violate Fair Credit Reporting Act (FCRA)
 - If apps provide a consumer report, must comply with FCRA requirements
- FTC Workshops (throughout 2012)
 - Focusing on multiple mobile privacy topics (advertising, payments, children's privacy, privacy disclosures, and others)
 - Input used as guidance for subsequent FTC reports and publications

Data Privacy Enforcement

Increasing FTC Focus on Mobile Privacy

- **FTC Guide: Marketing Your Mobile App (Sept. 5, 2012)**
 - Reiterates that the mobile market is no different from the Internet
 - Provides general guidelines and principles for mobile app developers
- **FTC Report: Mobile Privacy Disclosures (Feb. 1, 2013)**
 - Predicated on feedback from FTC mobile workshops
 - Recommendations for mobile best practices
 - Focused on app platforms
- **FTC report: Dot Com Disclosures (March 12, 2013)**
 - Long-awaited update to original release in 2000
 - Updated guidance not just on web sites, but also on mobile and social media activities
 - Establishes that the FTC does not agree with many current online advertising privacy disclosure practices

The FTC is not alone. . .

Data Privacy Enforcement

State Activity in Data Privacy and Security

- Multiple federal agencies have authority over data privacy and security
 - Health and Human Services (HHS)
 - Consumer Financial Products Bureau (CFPB)
 - Federal Reserve
 - Department of Defense (DOD)
 - Department of Transportation (DOT)
 - And many, many others...
- Many states also have relevant laws on the books
 - State consumer protection statutes (all 50 states)
 - Data breach notification statutes (at least 46 states, DC, and various US territories)
 - Data safeguards statutes (significant minority of states)
 - Data privacy statutes





Kamala D. Harris
Attorney of California (2011)

Cal. Data Privacy Enforcement

California Online Privacy Protection Act (Cal OPPA)

- Enacted in July 2004 (Cal. Bus. & Prof. Code §§ 22575 -22579)
- Applies to operators of any “commercial Web site or online service that collects personally identifiable information through the Internet” from a consumer residing in California
- Requires conspicuous posting of a “reasonably accessible” privacy policy
- Privacy policy must detail
 - Kinds of information gathered
 - How the information may be shared with other parties
 - Process for user to review and change information (if such a process exists)
- Effectively operates as a federal law
- Quickly became a *de facto* national requirement
- Amendment recently proposed to mandate simplified privacy policies

Cal. Data Privacy Enforcement

Application of Cal OPPA to Mobile Privacy

- California AG announces “Joint Statement” of principles (Feb. 22, 2012)

“It is the opinion of the Attorney General that the California Online Privacy Protection Act requires mobile applications that collect personal data from California consumers to *conspicuously* post a privacy policy.”

Cal. Data Privacy Enforcement

Application of Cal OPPA to Mobile Privacy

- California AG announces “Joint Statement” of principles (Feb. 22, 2012)
- Statement joined by leading mobile platforms: Amazon, Apple, Google, Hewlett-Packard, Microsoft, Research In Motion, and later Facebook
- Agreed upon set of privacy principals for mobile applications
 - Specific privacy notice and consent requirements
 - Adoption of privacy by design principles for app development
 - Implementation of a process for policing app publishers
 - Commitment to work with the California AG to continue to develop best practices
- Goals of fostering innovation, promoting transparency, and facilitating compliance with applicable privacy laws
- Not intended “to impose legally binding obligations on the Participants or affect existing obligations under law”

Cal. Data Privacy Enforcement

California Mobile Privacy Protection Unit

- California AG announces formation of new Privacy Enforcement and Protection Unit (July 19, 2012)
- Charged with enforcement of laws relating to online privacy, health privacy, financial privacy, identity theft, government records, and data breaches
- Also will conduct education and outreach regarding privacy issues
- Hoof beats of more aggressive enforcement of California privacy laws. . .

Cal. Data Privacy Enforcement



Tweet from Kamala Harris, Attorney General of California, Oct. 12, 2012, 08:27 AM

Cal. Data Privacy Enforcement

California's Shot Across The Bow

- California AG issues “non-compliance letters” to 100 mobile application developers (October 30, 2012)
- Big names included United Airlines, Delta Airlines, and OpenTable
- Asserted mobile applications were not compliant with Cal OPPA
- Issued 30 day notice to comply (per Cal OPPA)

“Having a Web site with the applicable privacy policy conspicuously posted may be adequate, but only if a link to that Web site is ‘reasonably accessible’ to the user within the app.”

“An operator of a mobile application . . . that uses the Internet to collect PII is an ‘online service’ within the meaning of Cal OPPA”

Cal. Data Privacy Enforcement

Actions Under Cal OPPA

- Cal OPPA itself is silent as to enforcement
- Violations of Cal OPPA provide a basis for claims under California's Unfair Competition law (Cal. Bus. & Prof. Code §17200 et seq.)
- Allows State AG to bring claims
 - For “unlawful, unfair, or fraudulent” business acts or practices
 - Up to \$2,500 per violation
- Also permits the possibility of actions by individual consumers
- California AG made it clear she would not hesitate to bring enforcement actions of Cal OPPA via California's Unfair Competition law

Cal. Data Privacy Enforcement



People of the State of California v. Delta Air Lines, Inc.
No. CGC-12-526741 (Cal. San Francisco Sup. Ct.)
Filed: December 6, 2012

Cal. Data Privacy Enforcement

California Drops the Hammer on Delta

- "Fly Delta" app collects user's personal information
 - Full name
 - Telephone number
 - Email address
 - Frequent flyer account number and PIN code
 - Photographs
 - Geo-location information)
- Contains no in-app privacy policy
- Policy at www.delta.com is likewise insufficient to cover the app
 - Does not cover the app
 - Not "reasonably accessible" from app
 - Does not disclose collection of geo-location information or photographs



Cal. Data Privacy Enforcement

California Drops the Hammer on Delta

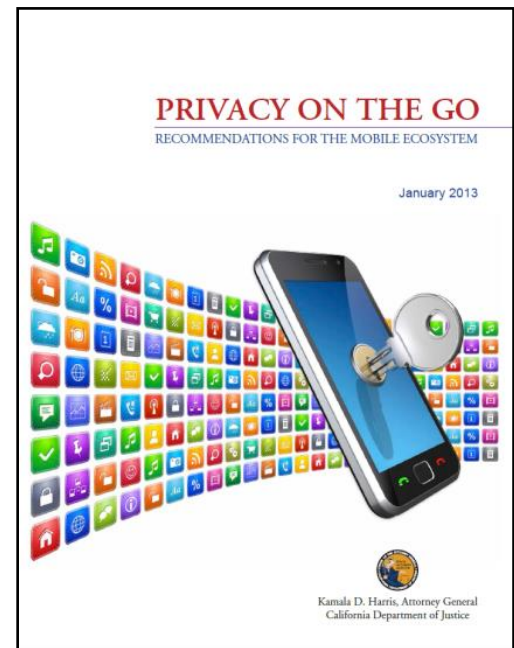
- State alleges app was downloaded “millions of times”
- State seeks \$2,500 per non-compliant download
- Delta has moved to dismiss
- Substantive hearing continued until May 9, 2013



Cal. Data Privacy Enforcement

Additional Activity By California

- California issued its own mobile privacy recommendations (Jan. 10, 2013)
- Includes numerous detailed best practices for mobile platforms and developers
- Best practices explicitly “offer greater protection than afforded by existing law”
- Two key principles:
 - Minimize surprises to users due to unexpected practices
 - Share accountability across platform manufacturers, operating system developers, mobile carriers, ad networks, and app developers



Mobile Privacy Enforcement

Where To Next?

- Mobile market is now treated no different from the Internet
- Expect more state activity
- No single approach
 - Discussion
 - Legislation
 - Enforcement
- Particular focus on mobile apps directed at children
- Continued emergence of “guidelines” or “principles” for mobile app platforms and developers
- Increased opportunities for coordination between states, FTC, and industry self-regulatory efforts

Thank You.

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