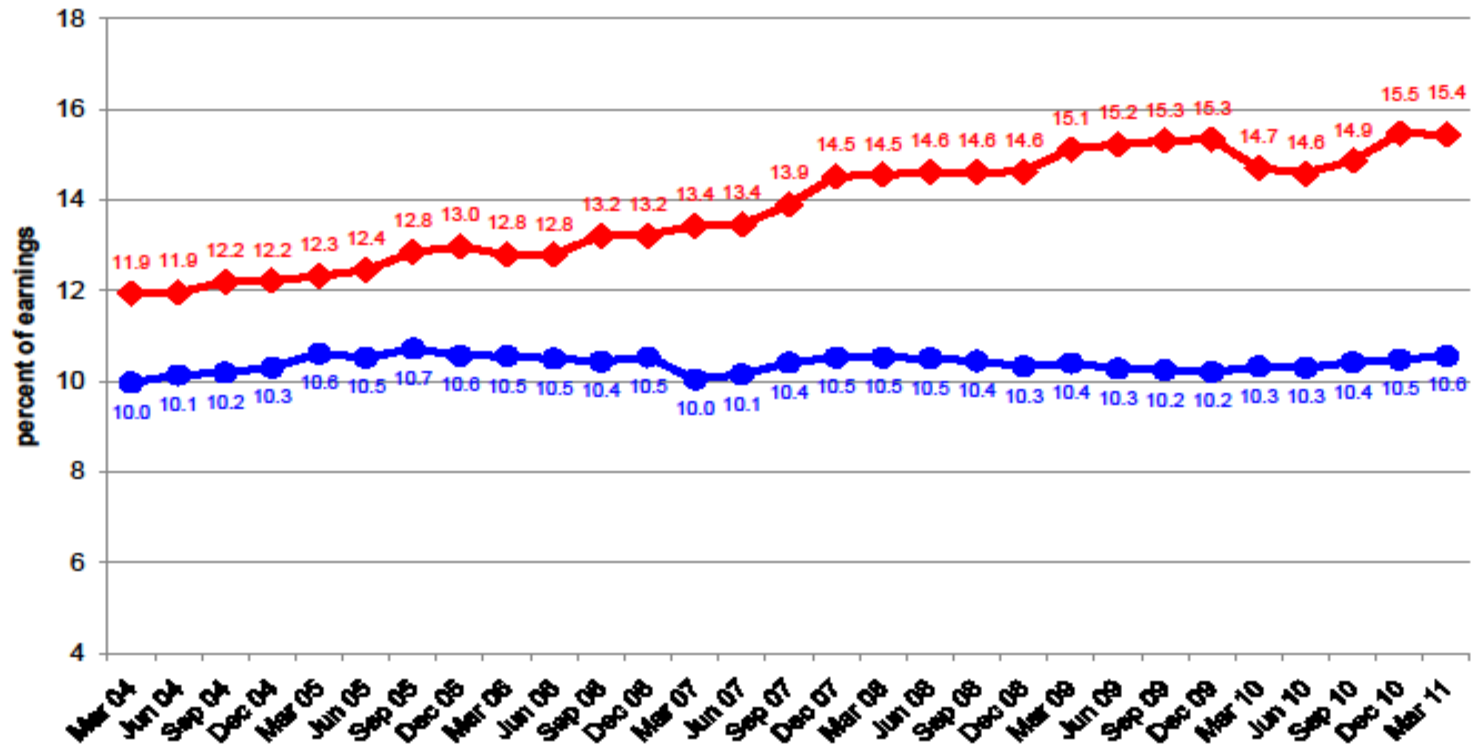


Market-Based Compensation Reform in K-12 Education: Teacher Retirement Benefits

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Employer Contributions for Retirement Benefits and Social Security: Public School Teachers and Private-Sector Managers and Professionals



Source: BLS, National Compensation Survey, Employer Costs for Employee Compensation;
authors' estimate of teacher SS contributions, using BLS estimate of SS coverage
Note: Does not include retiree health benefits

—♦— public K-12 teachers —●— private management & professional

Note: does not include retiree health insurance

Source: Costrell and Podgursky (2009), updated

Labor Market Effects of Teacher Pensions (Final Average Salary DB pensions)

- A. Backloading of benefits
- B. “Pull” (to an arbitrary age) and “Push” educators out of the workforce at relatively young ages
- C. Massive penalties for mobility
- D. Distortion in market for administrators

- In order to understand incentive effects need to understand accrual (accumulation) of *pension wealth*

Typical Defined Benefit (DB) teacher pension

Annual

$$\text{Pension} = S \times \text{FAS} \times m(S,A)$$

S = service years

FAS = final average salary

m(S,A) = “multiplier”

Age and /or service criteria for regular retirement

Lots of moving parts ...

Table 1: Key Features of Selected State Defined Benefit Teacher Pension Plans

	Ohio	Arkansas	California	Massachusetts	Missouri	Texas
In Social Security	No	Yes	No	No	No	Varies by district
Vesting (years)	5	5	5	10	5	5
Retirement Eligibility ("normal" or "early")	<u>"normal"</u> : Age=65; or YOS=30 <u>"early"</u> : Age=60; or Age=55 if YOS =25	<u>"normal"</u> : Age = 60; or YOS= 28 <u>"early"</u> : YOS=25	Age = 55; or Age = 50 if YOS = 30	Age = 55; or Service = 20	<u>"normal"</u> : Age=60; or YOS=30; or Age+YOS=80 <u>"early"</u> : Age=55; or YOS=25	<u>"normal"</u> <u>Age=65; or</u> <u>Age+YOS=80 & Age=60</u> <u>"early"</u> Age = 55; or YOS = 30; or Age+YOS=80
Contribution Rates	District 14% ¹ Teacher 10%	Employer 14% Teacher 6% ²	Employer 8.25% State 4.52% ³ Teacher 8% ⁴	State 15.6% ⁵ Teacher 11% ⁶	District 12.5% Teacher 12.5%	State 7.98% ⁷ Teacher 6.9% ⁸
Multiplier (percent per year of service)	Years 1-30: 2.2% Year 31 only: 2.5% Year 32 only: 2.6%, ... For YOS ≥ 35, add 9% to total	2.15% + \$900	Linear segments: 1.1% at age 50 1.4% at age 55 2.0% at age 60 2.4% at age 63 For YOS ≥ 30, add 0.2% to factor, to max of 2.4%	Linear: 0.1% at age 41 to 2.5% at age 65 For YOS ≥ 30, add 2% (YOS-24) Max replacement = 80%	<u>"normal"</u> , or <u>Age=55</u> : 2.5%, YOS ≤ 30, 2.55%, YOS > 30 <u>"early"</u> : 25≤YOS<30: 2.20%, YOS=25 rising linearly to 2.40%, YOS=29	2.3%
COLA formula	3%, simple	3%, simple	2%, simple, plus floor of 80% initial purchasing power	3%, simple, on first \$12,000	CPI, compound, up to 1.80 maximum factor	None in statute (periodic, retroactive)

Note: YOS = "Years of Service." Sources: NASRA (2008), individual state CAFR's and pension handbooks.

¹ Includes 1% for retiree health insurance.

² Contributory members only. Average is 4.80%, including non-contributory.

³ Includes 2.5% for 80% floor on initial purchasing power (see COLA).

⁴ Includes 2% for a supplemental defined contribution plan (see CALSTRS Member Handbook, 2007-08).

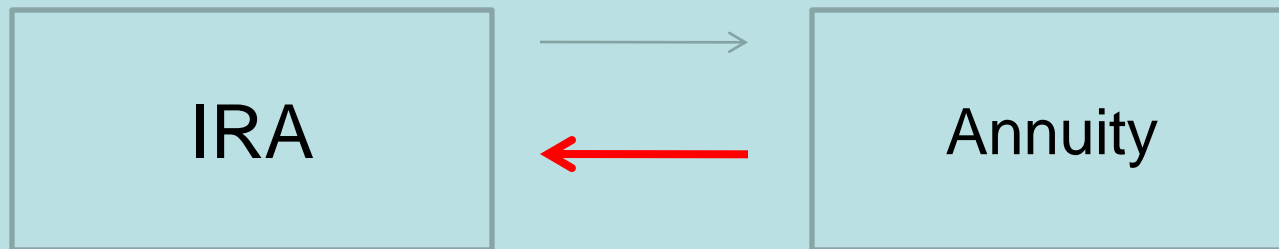
⁵ Calculated from FY07 state appropriation (Commonwealth Actuarial Valuation Report, January 1, 2007).

⁶ For all teachers hired since 2000.

⁷ Includes 1.4% for retiree health insurance

⁸ Includes 0.5% for retiree health insurance

- **Pension wealth:** Present Value of Stream of Future Benefits
- “cash value” of pension stream
- Market for annuities



- PW takes account of size of annuity and expected number of years it is collected
- Note: aggregate PW for educators = total liabilities of plan

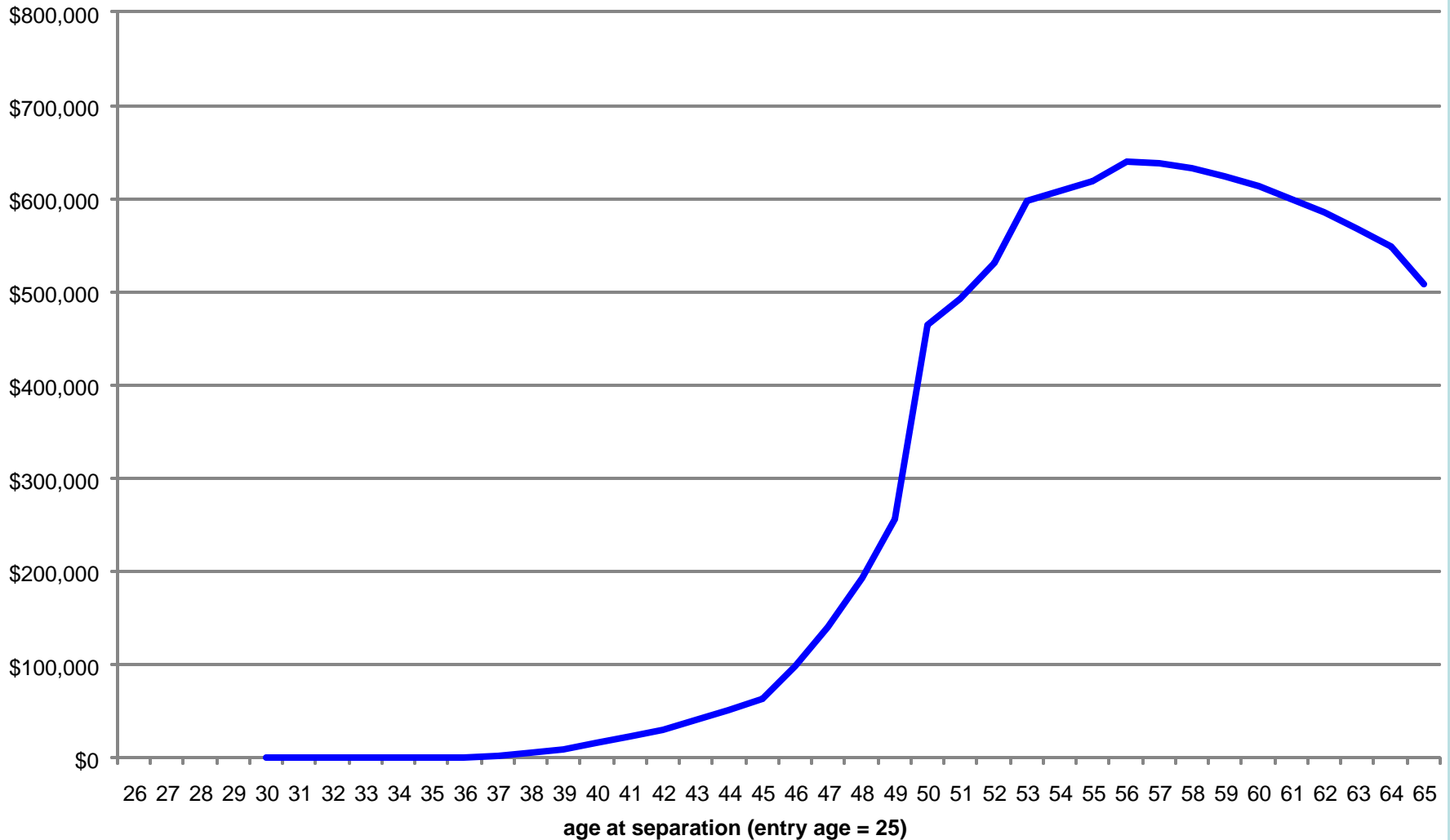
Standard Economic Methodology

Illustrative Assumptions

- Female Teacher
- Enters at 25
- Continuous Work
- Salary Schedule of State Capital
- Other assumptions, see
 - Costrell & Podgursky (2009)

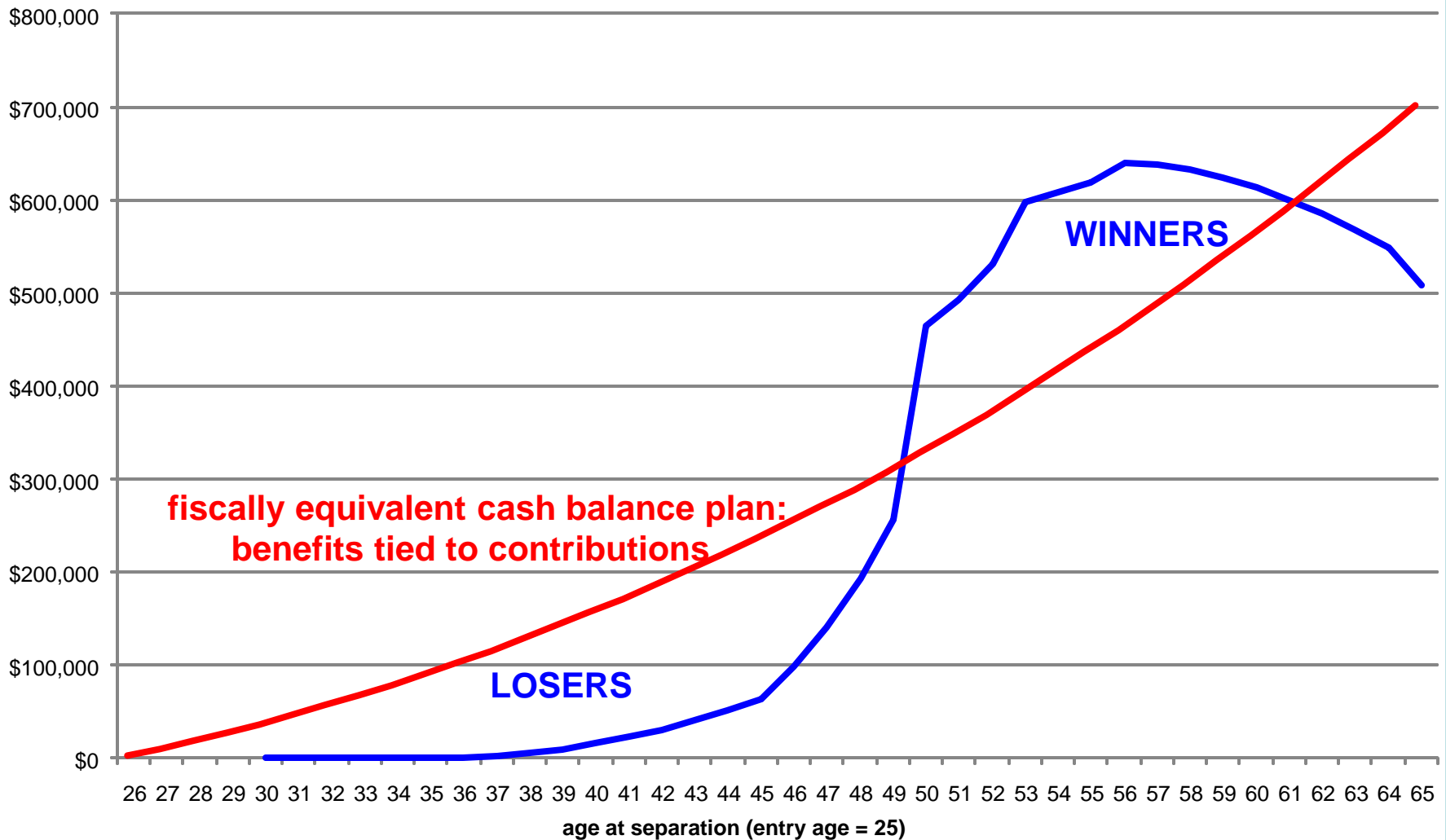
Pension Wealth Distributed Unequally

Net Pension Wealth, 25-year-old MO entrant
net of employee contributions; adjusted for inflation



Pension Wealth Distributed Unequally

Net Pension Wealth, 25-year-old MO entrant
net of employee contributions; adjusted for inflation



- Annual accrual of pension wealth
- “If I work another year, how much does my pension wealth go up?”

Missouri

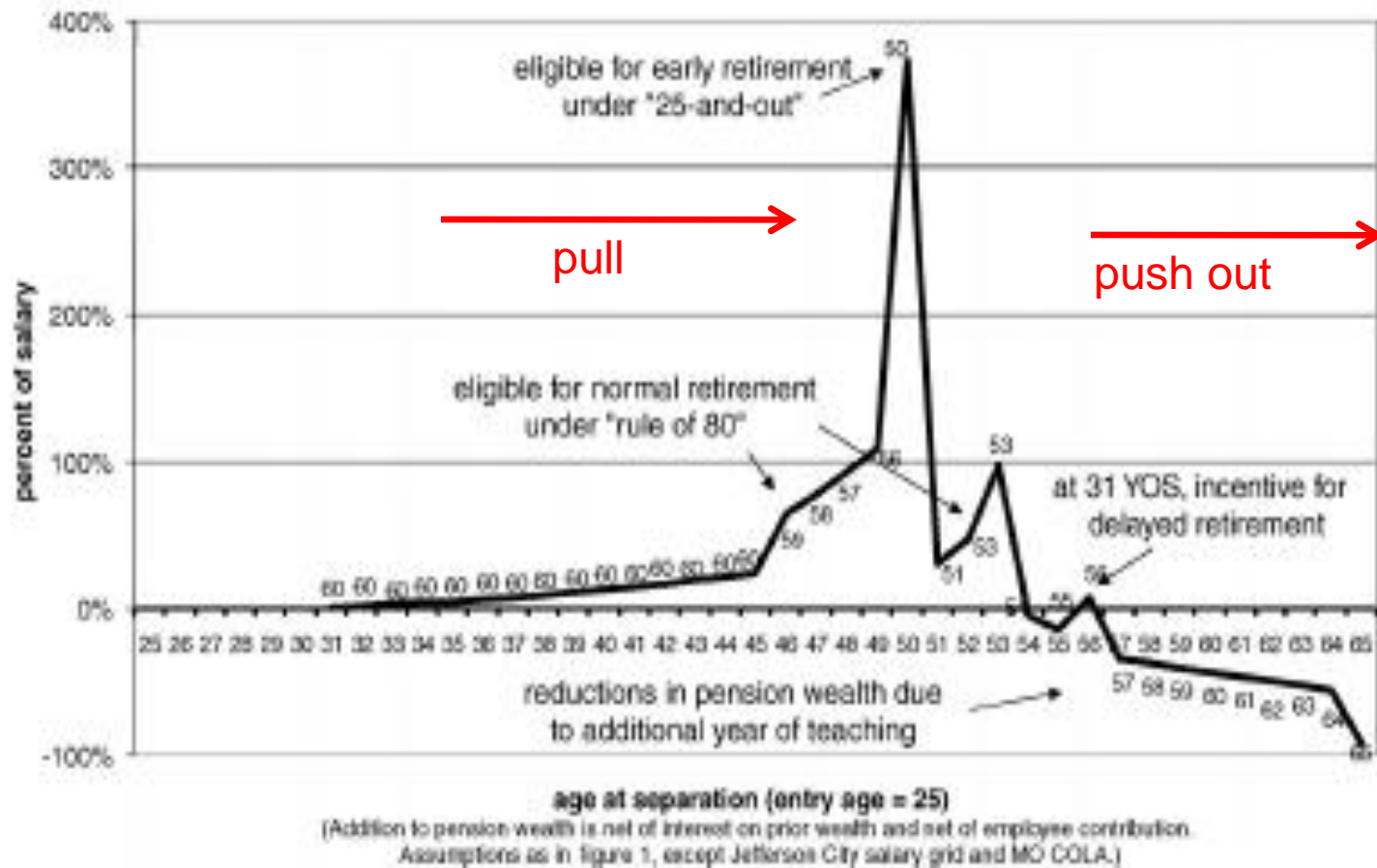


Figure 5. Deferred Income per Year, as Percent of Salary: Missouri. Net Addition to Pension Wealth from an Additional Year of Teaching (age of first pension draw indicated)

Ohio

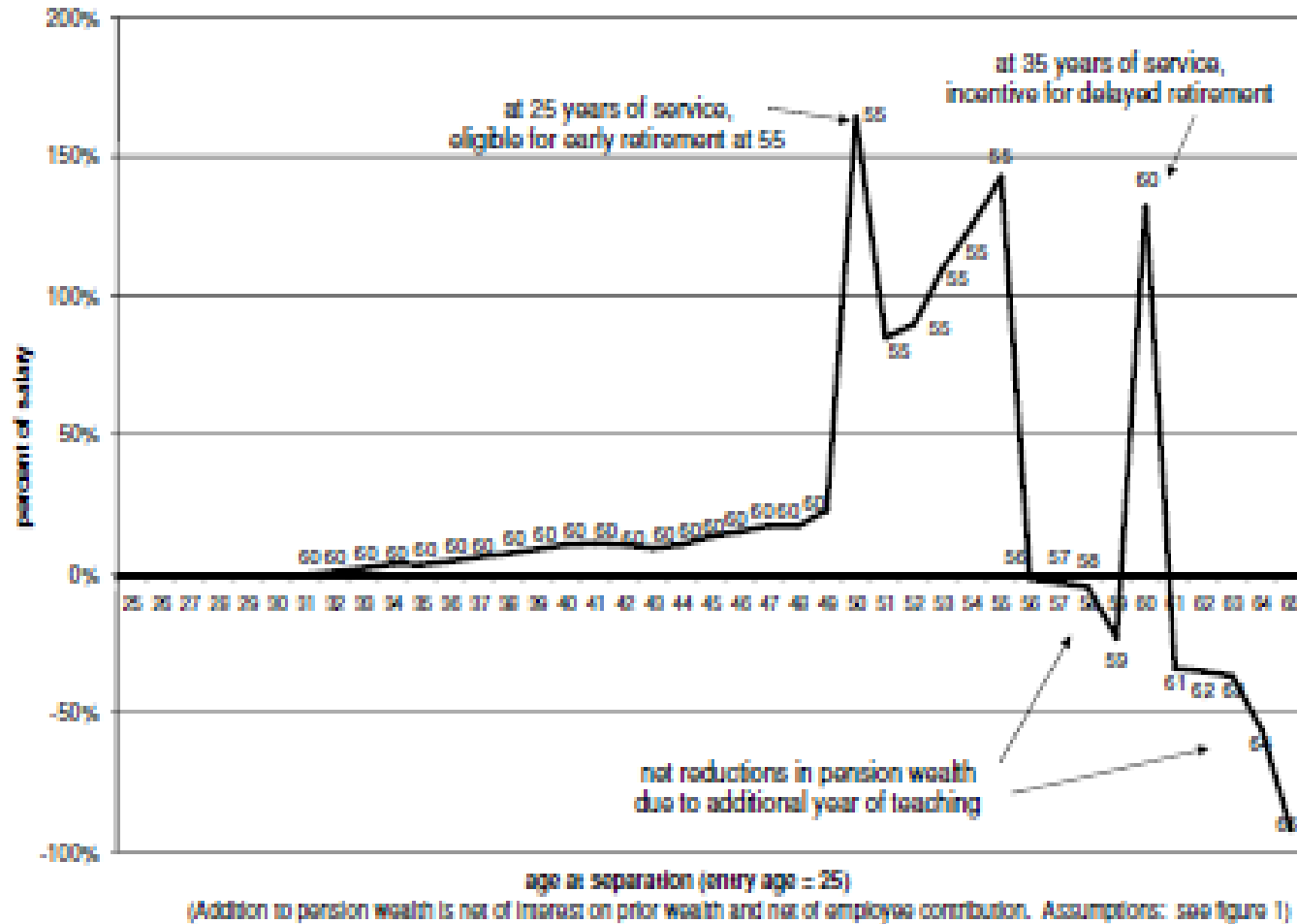
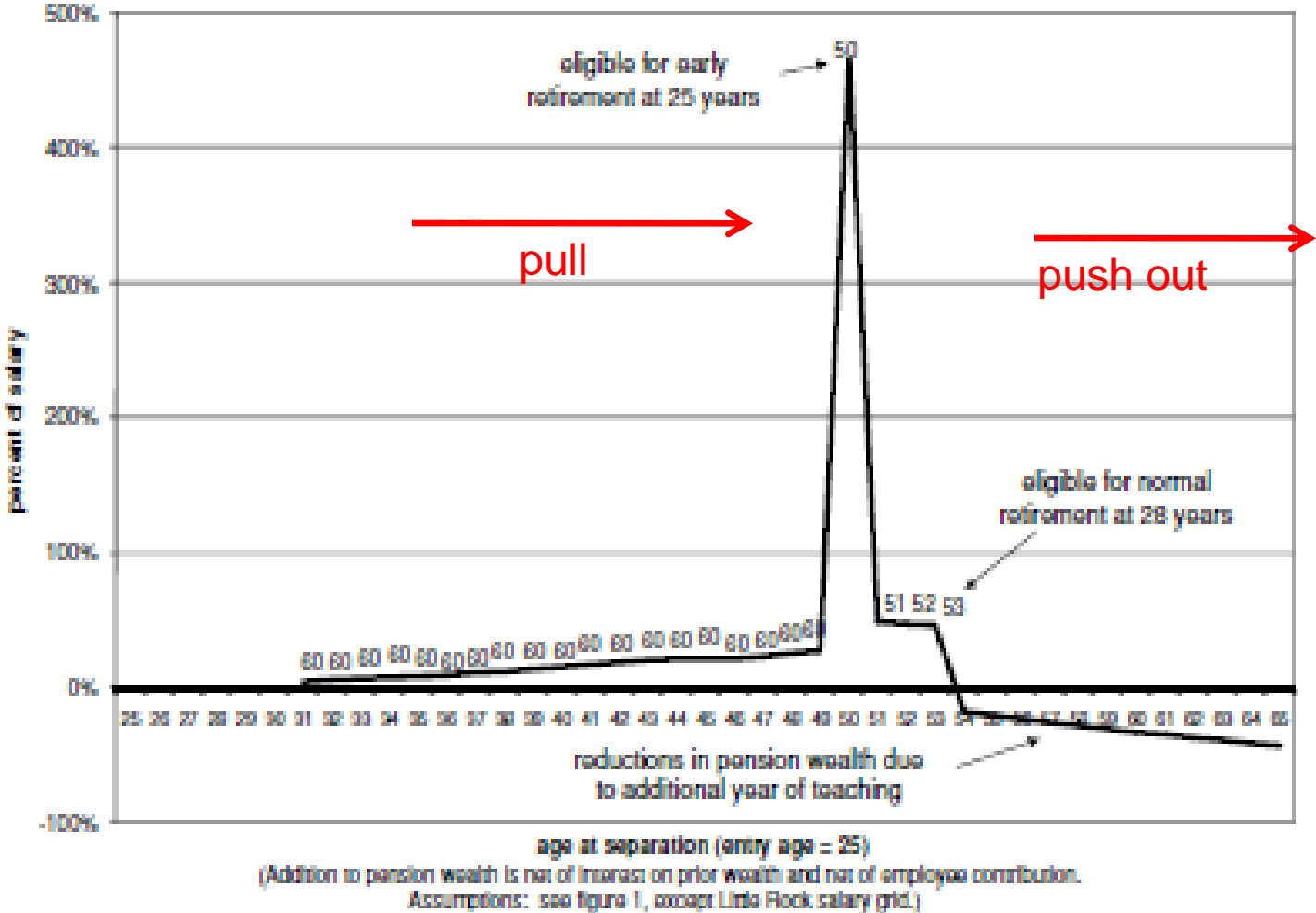


Figure 3. Deferred Income per Year, as Percent of Salary: Ohio. Net Addition to Pension Wealth from an Additional Year of Teaching (age of first pension draw indicated)

Arkansas



Do these spikes affect teacher retirement decisions?

– Yes

- Furgeson, Strauss, Vogt (2006) - PA
- Brown (2008) - CA
- Ni and Podgursky (2011) – MO
- Costrell and McGee (2010)- AR

Experience and Age of Teacher Retirees: 1993, 2002, and 2007 (Missouri)

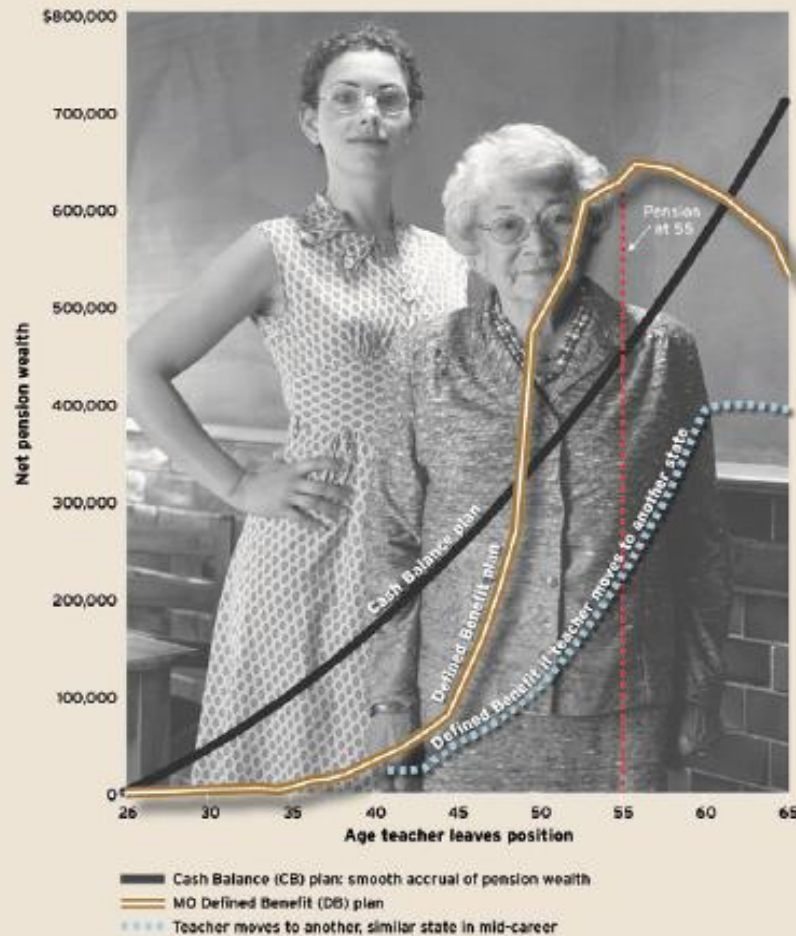
	1993	2002	2007
Mean Experience	27.1	27.6	26.4
Median Experience	28	29	28
Mean Age	58.7	55.7	56.5
Median Age	59	55	56
N	875	1612	1648

Trend toward later retirement in other sectors and other industrial nations:
Gendell (2008)
Burtless, (2008)

Source: Ni, Podgursky, Ehlert, 2009

It Pays to Stay (Figure 1)

In Missouri, as in other states, teachers who leave early, or move elsewhere, fare poorly in pension benefits compared to those who stay.



Notes: Teacher enters at age 25 and works continuously. The steady increase shown in the CB curve equals the employers' contributions in each year plus a quantified annual return. No year of service counts more than any other year and net pension wealth is a constant proportion of cumulative earnings. The portion of the DB line that falls below the CB line shows teachers getting less than this proportionate share. When the DB line is above, teachers get more than this share. When teachers move to another state with a similar plan, they lose a substantial amount of pension wealth. In this example, the loss is more than \$400,000, primarily because the pension is deferred to age 60, instead of 55.

SOURCE: Authors' calculations for assigned paper.

ILLUSTRATION: SAPHY; BRUCE LAMBERTS DESIGN / PHOTO: GETTY IMAGES

research

Golden Handcuffs

Teacher pensions consume a substantial portion of school budgets. If relatively generous pensions help attract effective teachers, the expense might be justified. But new evidence suggests that current pension systems, by concentrating benefits on teachers who spend their entire careers in a single state and penalizing mobile teachers, may exacerbate the challenge of attracting to teaching young workers, who change jobs and move more often than did previous generations. The design of teacher pension plans is a timely concern: like other public pension plans, those for teachers are becoming more costly. Employer contributions to pension

Those data do not yet reflect the impact of the stock market decline since 2007; the drop in the value of pension funds means further increases in employer contributions will be required to fund promised benefits. As fiscal concerns force states to reevaluate the costs of teacher pension plans, officials might also consider the plans' consequences for teacher quality.

In earlier work we highlighted the peculiar incentives for retirement built into these plans (see "Peaks, Cliffs, and Valleys," *features*, Winter 2008). Most plans create large spikes in pension wealth accumulation for teachers in their 50s. These spikes act as an incen-

Teachers who change jobs or move pay a high price

Missouri

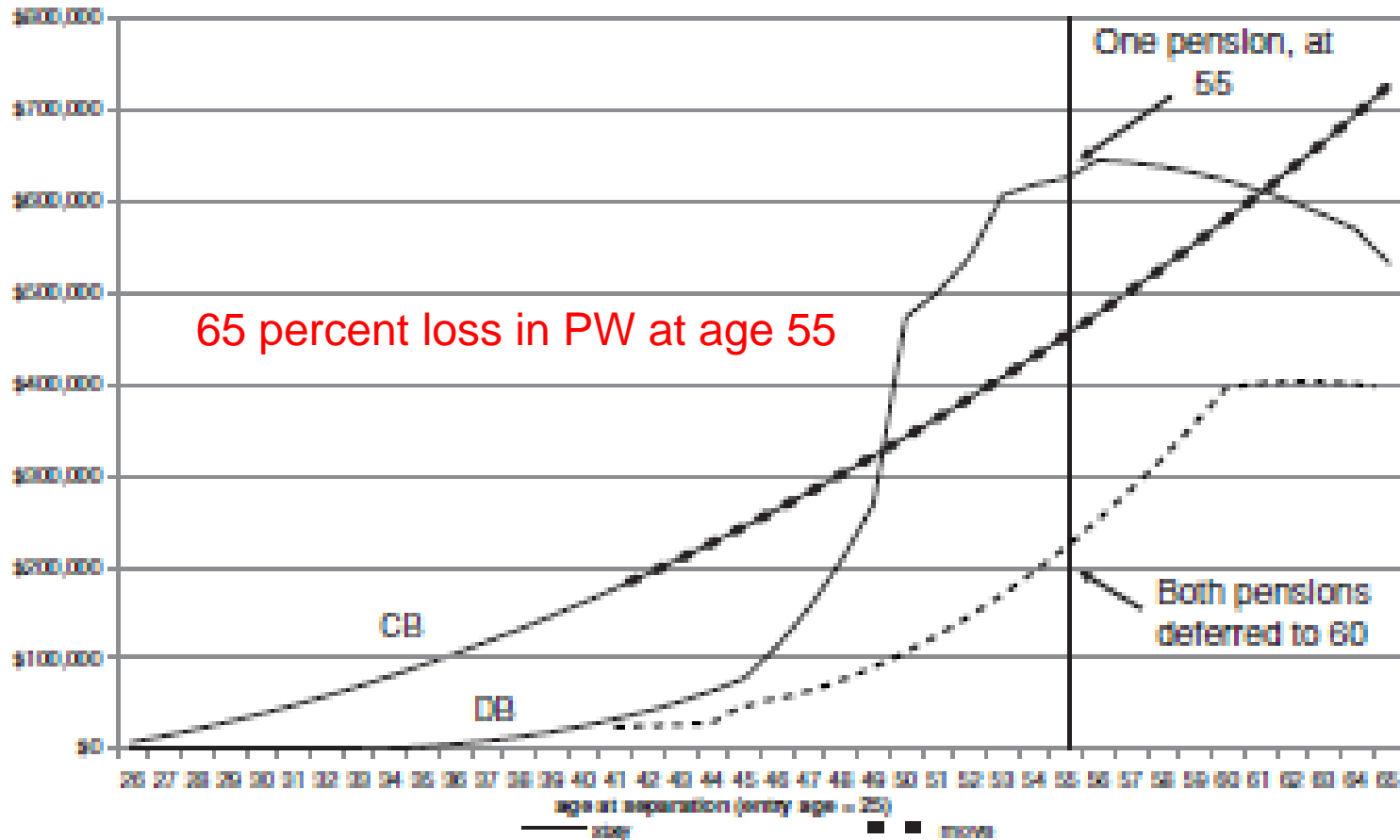
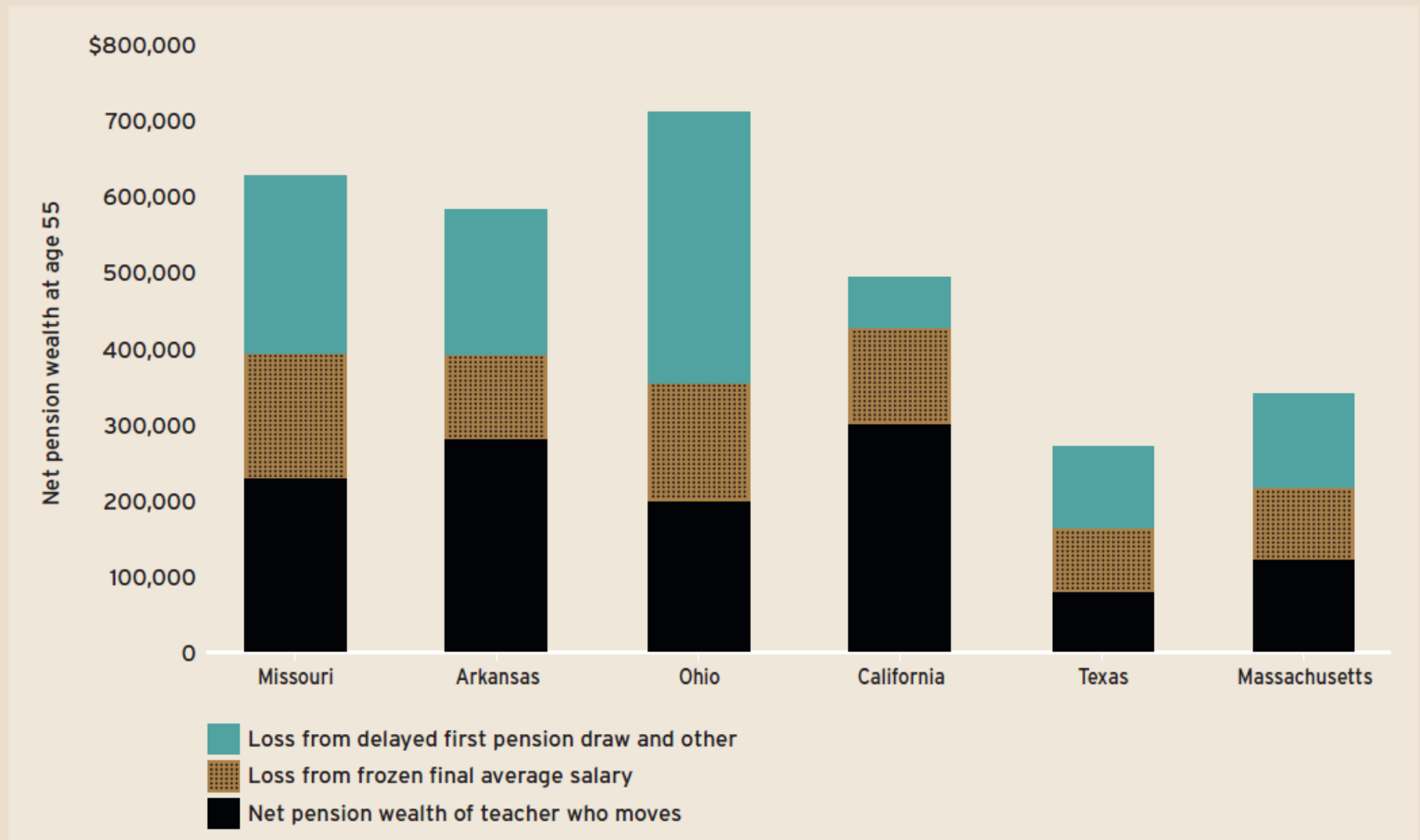


Figure 7. Net Pension Wealth, MO: Movers vs. Stayers, DB and CB. 65% Loss from Mobility for Age 55 Separator: \$407K

Explaining Losses from Mobility (Figure 2)

Service-based eligibility rules and the use of final average salary to calculate benefits contribute to pension losses for teachers who move to other states.



Markets for Principals/Administrators

- Mobility costs restrict leader applicant pools
- Median teaching age at transition (MO) 38 years, median teaching experience = 12

Koedel, Grissom, Ni, Podgursky (2011)

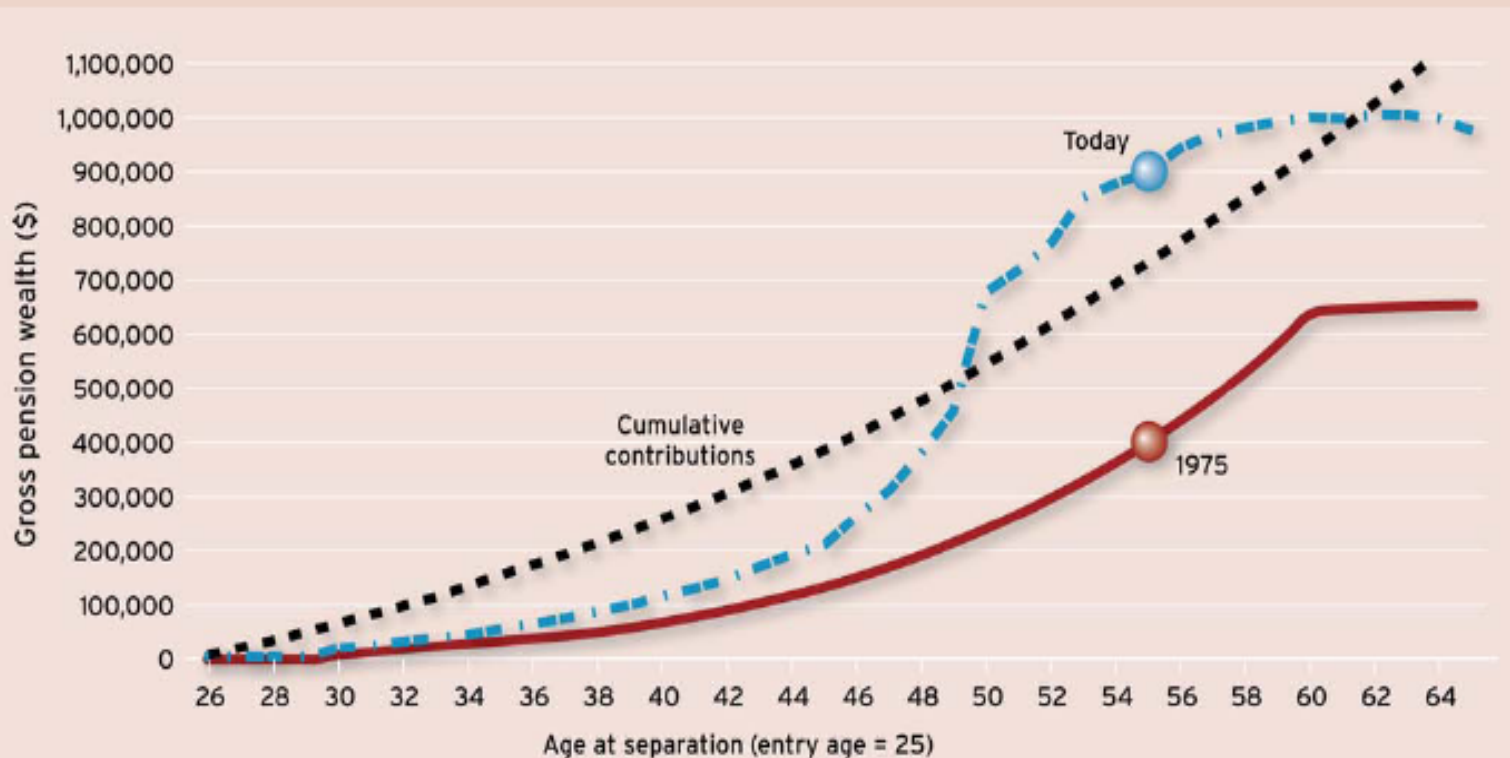
Principles for Reform

1. Transparency

- a) Report individual pension wealth
 - Current and projected
- b) Report cumulative contributions
- c) Allow educators to compare a) and b)

Doubling Up (Figure 1)

While under 1975 rules a typical Missouri teacher entering at age 25 would have accrued just under \$400,000 in pension wealth by age 55, under current rules the same teacher would accrue nearly \$900,000.



Note: Gross pension wealth includes the value of employee contributions and is adjusted for inflation. The 2010-11 salary grid is used for all curves depicted.
SOURCE: Authors' calculations

Principles for Reform

2. Tie benefits to contributions

- a) Smooth accrual of benefits, no “push” or “pull” PW never declines.
- b) No penalties for mobility
- c) No redistribution
- d) No gaming

Reform Options

- Goal
 - Portable Benefit
 - Transparent
 - Smooth accrual
 - Equitable
- DC is only one, and may not be best
- Cash Balance Plans
 - risk and asset management stays with employer
- Hybrids

3. Universal Social Security Coverage

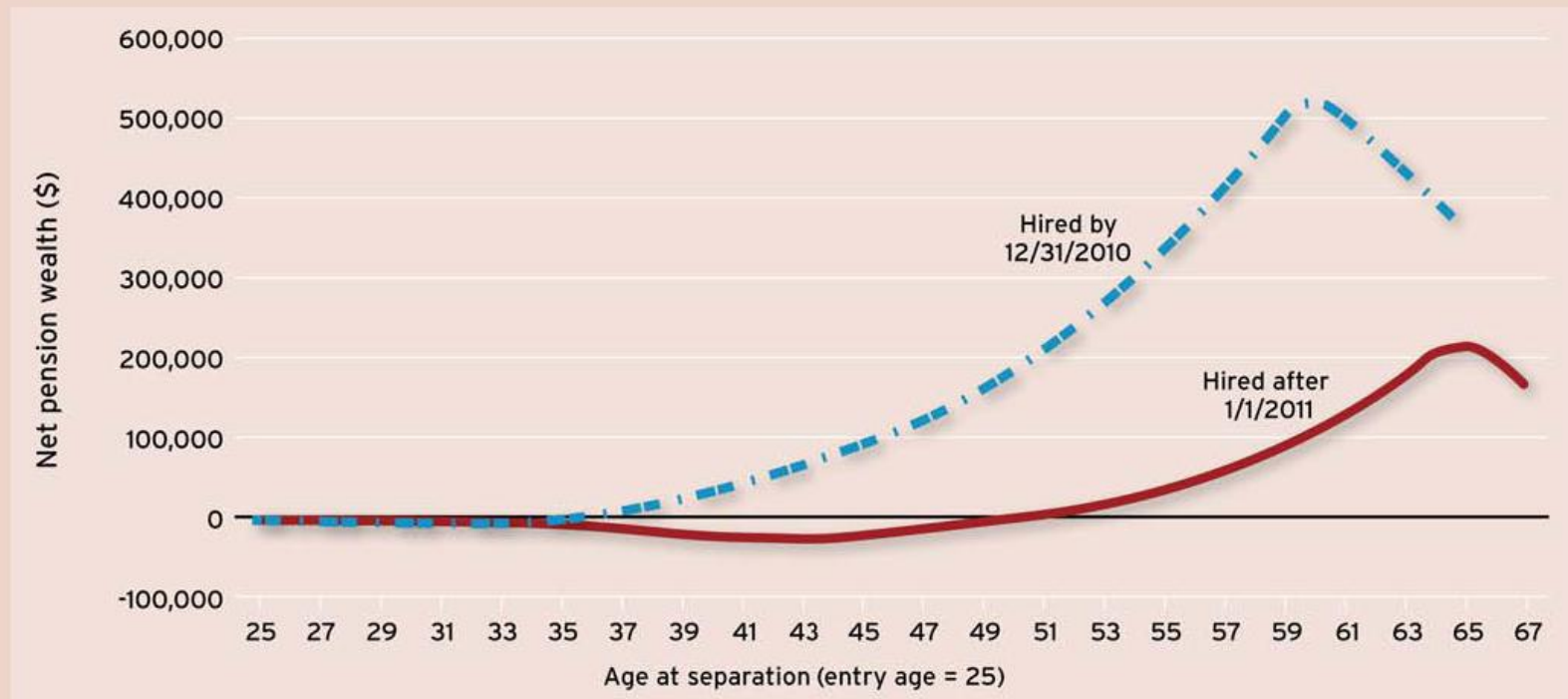
- Roughly 30% of teachers not covered
- Portable benefit
- All new teachers in

Bad options

IL Two-Tier System

The Wrong Way (Figure 2)

The 'reformed' pension plan in Illinois widens the gaps between benefits and contributions.



Note: Pension wealth is net of employee contributions and adjusted for inflation.

SOURCE: Authors' calculations

4. Retiree Health Insurance

- Rationalizing pension retirement incentives will help

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