

Leadership



Leadership



Leadership

- Why Run?
 - Policy
 - Unique skills needed to lead chamber
 - Other legislators encourage/endorse

Leadership

- Personal Decision
 - Time, Time, Time
 - Family life will change...
 - Have to say “no”
 - Fundraising, Fundraising, Fundraising
 - Your Job...can you afford to do it?

Leadership

- Realities
 - Loss of “purity”
 - Increased scrutiny
 - “Friends” will disappoint

Leadership

- Don't lose touch with your district..
- Be yourself

Leadership

- Earning Votes
 - Fundraising
 - Being a true friend
 - Finding “common ground” with legislators
 - Real accomplishments
 - Ability

Leadership

- Early Steps as Leader
 - Focus on a few issues
 - Staff decisions
 - Who will chair committees/ staff committees
 - Communications- press/ caucus/ chamber
 - “vet” yourself
 - Know the Rules

Leadership



Leadership

- Your friend across the hall is your BEST/WORST friend
- Communication!
- The Governor

Leadership

- Leading
 - What can be done (don't lose)
 - Relationship with Governor/Speaker
 - How to treat "Rogue" members
 - Showing respect to the minority party
 - Keeping things in perspective (blogs/media)

Final Thoughts

- “the value of your services diminish once rendered”
- Nobody remembers victories, only defeat
- It might be your last job in elective office
- Its hard to make everyone happy

Leadership



Final Thoughts

- It the BEST job in POLITICS...
- Real influence
- Things get done
- You will never feel more alive in your life...