

# States at Risk: Bold Plays for Change

NCSL Task Force on Cybersecurity  
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# STATE CIO TOP 10 PRIORITIES

## 2019 Strategies, Management & Process Solutions



1. Security and Risk Management
2. Cloud Services
3. Consolidation/Optimization
4. Digital Government
5. Broadband/Wireless Connectivity
6. Budget, Cost Control, Fiscal Management
7. Customer Relationship Management
8. Data Management and Analytics
9. Enterprise IT Governance
10. Identity and Access Management

Source: NASCIO State CIO Ballot, November 2018



## Timeline of the Deloitte - NASCIO Cybersecurity Study *States at Risk*

2010



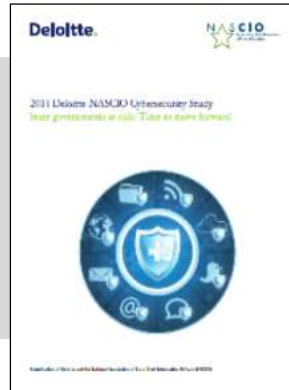
**A call to secure  
citizen data and  
inspire trust**

2012



**A call for  
collaboration  
and compliance**

2014



**Time to move  
forward**

2016



**Turning strategy and  
awareness into  
progress**

2018

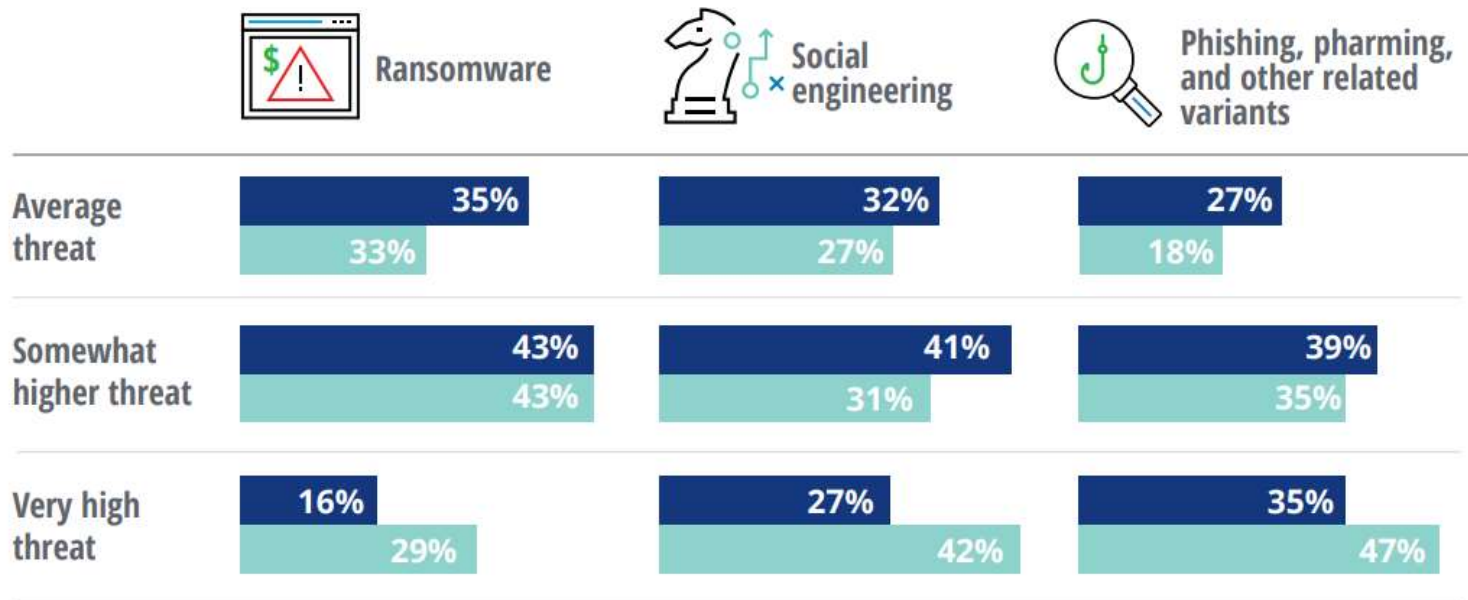


**Bold plays for  
change**

# Ransomware, social engineering, and phishing are the top cyber threats for states

Please choose the prevalence of the following cyber threats in your state for the next year.  
(49 respondents)

■ 2018 ■ 2016



Source: 2018 Deloitte-NASCIO Cybersecurity Study

# Web applications and malicious code are the leading sources of security breaches

In terms of security breaches over the past 12 months, which of the following applies to your state?



**Web applications**



**Malicious code**  
(e.g., viruses/worms/spyware/malware/ransomware)



**My state has not been breached**



**Electronic attack**  
(e.g., hacker)



**Physical attack**  
(e.g., stolen computer systems)

Respondents	<b>30</b>	<b>28</b>	<b>19</b>	<b>16</b>	<b>14</b>
External	<b>24</b>	<b>17</b>	<b>8</b>	<b>15</b>	<b>6</b>
Internal	<b>2</b>	<b>8</b>	<b>6</b>	<b>0</b>	<b>8</b>
Business partner/vendor	<b>4</b>	<b>3</b>	<b>5</b>	<b>1</b>	<b>0</b>

Source: 2018 Deloitte-NASCIO Cybersecurity Study

# Cybersecurity Maturity in the States is Improving...

Characterize the current status of the cybersecurity program and environment in state government.

	2013	2015	2017	2018
Developed security awareness training for workers and contractors	78%	87%	88%	98%
Adopted a cybersecurity framework based on national standards and guidelines	78%	80%	95%	94%
Established trusted partnerships for information sharing and response	75%	80%	83%	92%
Adopted a cybersecurity strategic plan	61%	74%	83%	85%
Acquired and implemented continuous vulnerability monitoring capabilities	78%	80%	79%	81%
Created a culture of information security in your state government	73%	74%	83%	79%
Developed a cybersecurity disruption response plan	45%	52%	69%	69%
Documented the effectiveness of your cybersecurity program with metrics and testing	47%	52%	57%	63%
Using analytical tools, AI, machine learning, etc. to manage cybersecurity programs	n/a	n/a	n/a	44%
Obtained cyber insurance	n/a	20%	38%	42%

**Risk based strategies are being adopted**

**Expanded focus from operational to strategic**

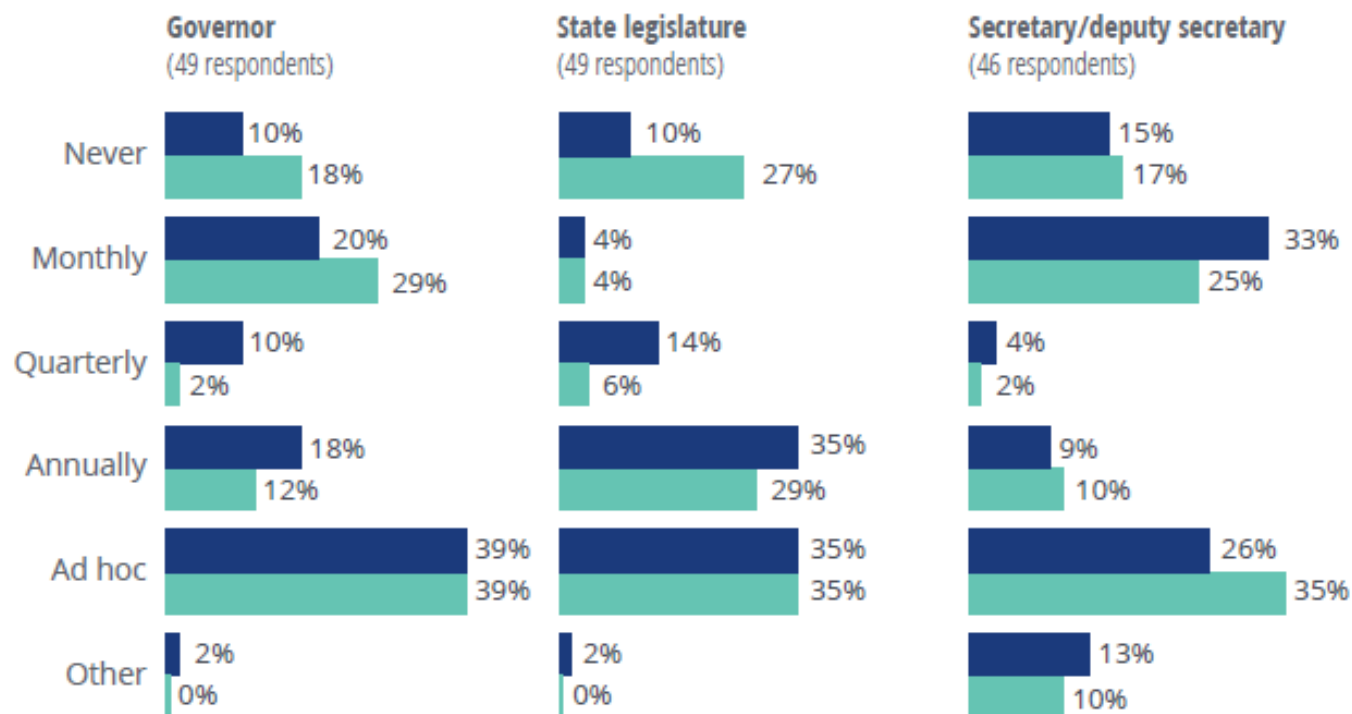
**Expect continued progress in 2019**

Source: NASCIO 2018 State CIO Survey

## CISOs have established a frequent reporting cadence to state leadership

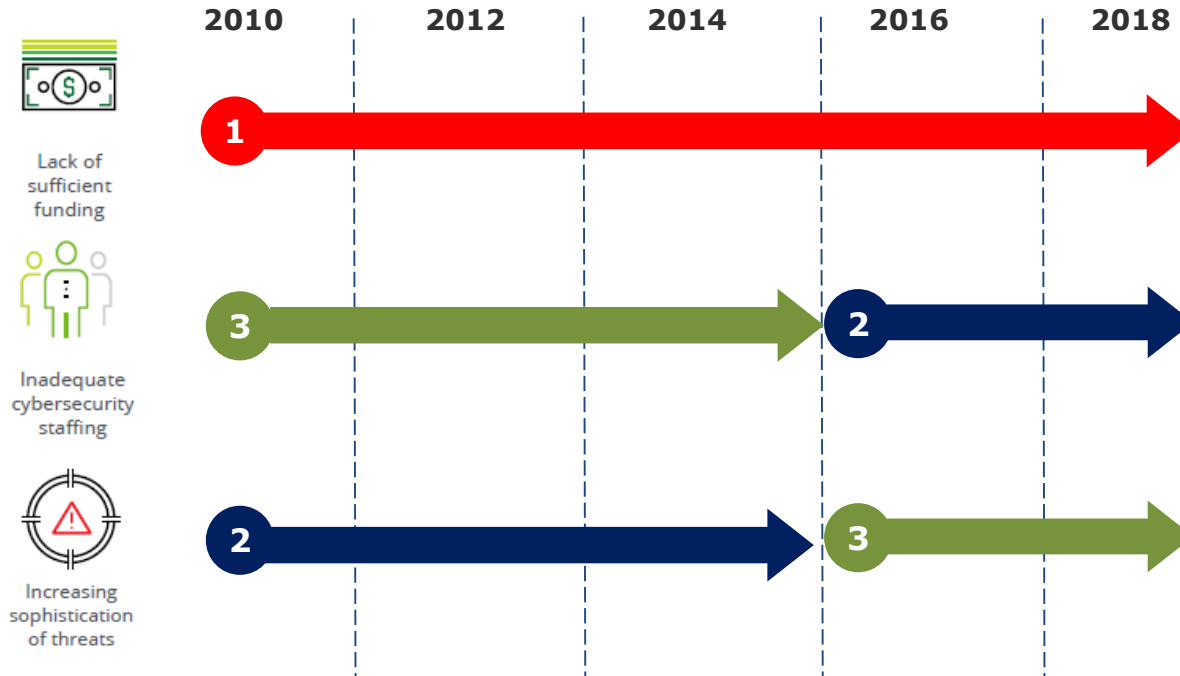
To what extent are you required to provide reports on cybersecurity status or posture of the enterprise to the following positions?

■ 2018 ■ 2016



# However persistent challenges remain...

Budget, talent, and threats top three since 2010



Survey question: Identify the top barriers that your state faces in addressing cybersecurity challenges.

Source: 2018 Deloitte-NASCIO Cybersecurity Study



# Budget and Staffing Remain Top Barriers to Effective Cybersecurity

State CIOs say...

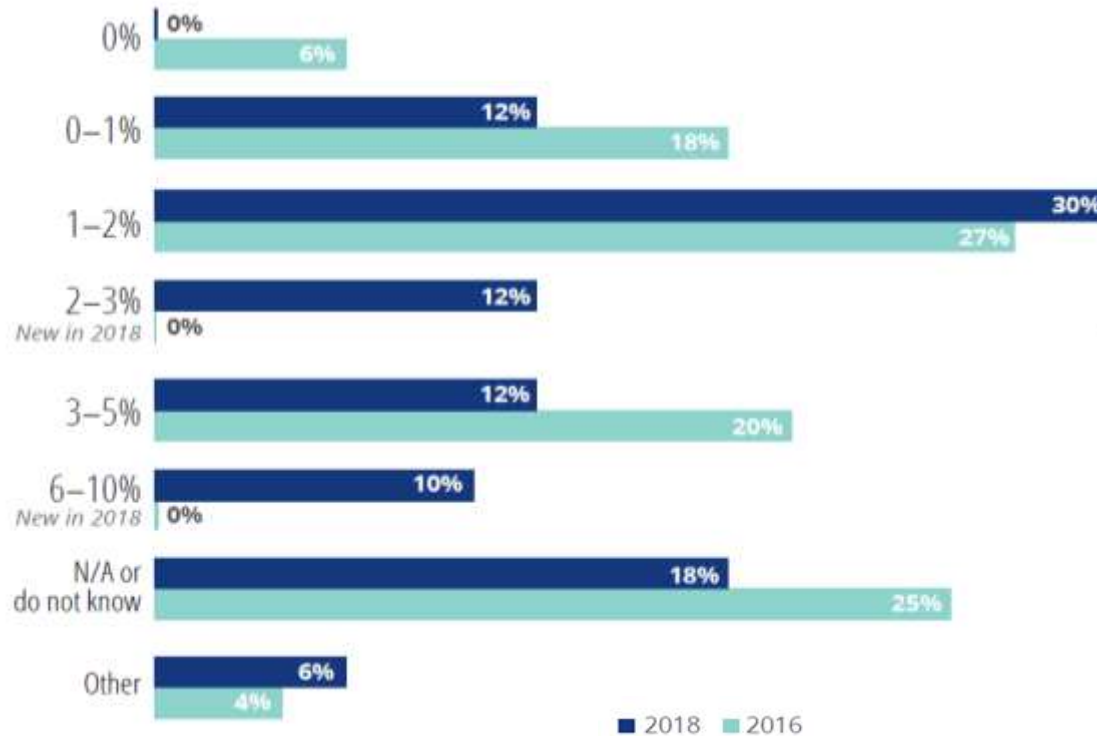


State CISOs say...



# Budget Challenge

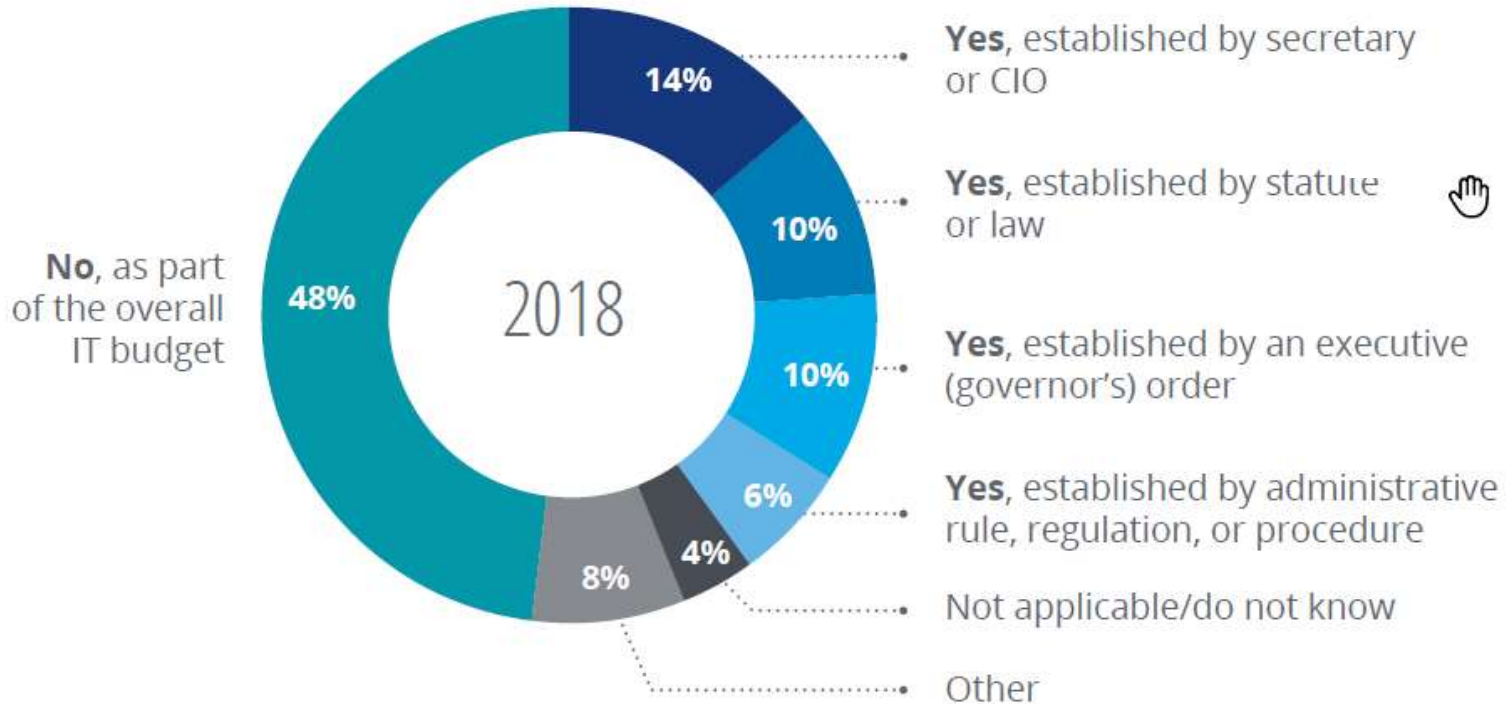
Most states only spend 0-3% of their IT budget on cybersecurity



Survey question: What percent of your state's enterprise IT budget is allocated to enterprise cybersecurity? (all executive branch agencies)

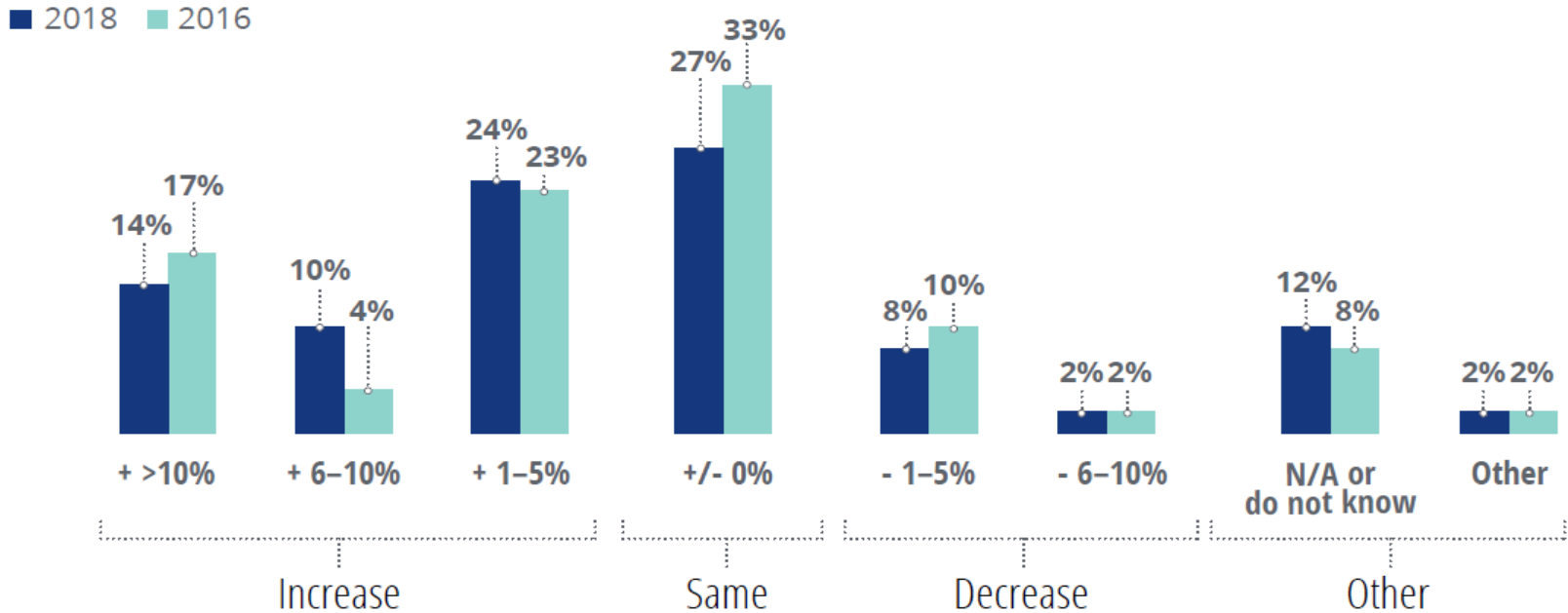
# Budget Challenge

Almost half the states do not have a separate budget line item for cybersecurity



# Budget Challenge

Cybersecurity budgets are growing, but very slowly



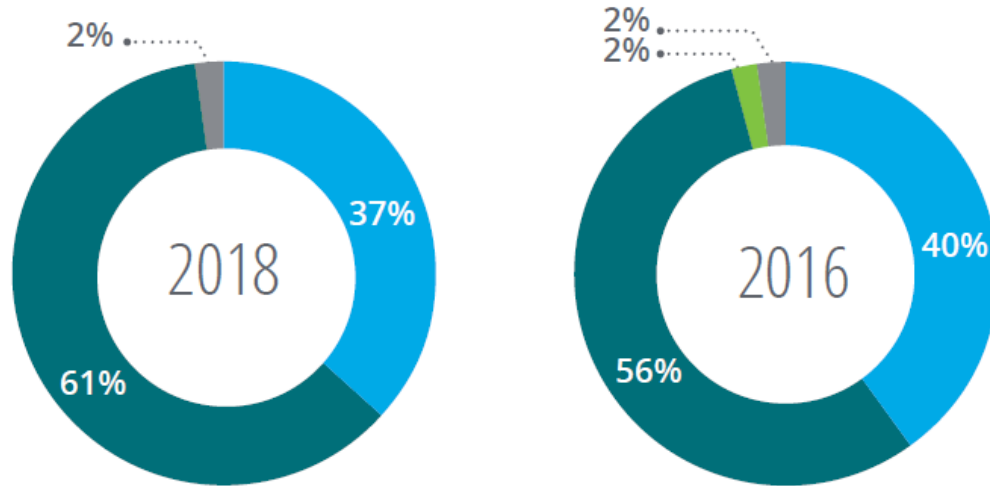
Survey question: Characterize the year-over-year trending in your state's cybersecurity budget for years 2016 and 2017. (49 respondents)

Source: 2018 Deloitte-NASCI0 Cybersecurity Study

# Talent Crisis

Thirty state CISOs acknowledge they face a cyber competency gap

- Staff has the required competencies
- Staff has gap in competencies
- Not applicable/do not know
- Other



Survey question: Do your internal cybersecurity professionals have the required competencies (i.e., knowledge, skills, and behaviors) to handle existing and foreseeable cybersecurity requirements? (49 respondents)

Source: 2018 Deloitte-NASCIO Cybersecurity Study

# Talent crisis

## Top barriers to hiring, developing and retaining cyber talent

- 94%** State's salary rates and paygrade structures
- 51%** Workforce leaving for private sector careers
- 47%** Lack of qualified candidates due to demand from federal agencies and private sector
- 24%** Work location—lack of qualified cyber workforce in the state capital
- 18%** Outdated classifications and job descriptions for cybersecurity positions
- 12%** Lack of a defined career path and opportunities in cybersecurity
- 12%** Lengthy hiring process

Survey question: What are the top three human resource factors that negatively impact your ability to develop, support, and maintain the cybersecurity workforce within your state? (49 respondents)

# Three Bold Plays for Change



## ADVOCATE FOR DEDICATED CYBER PROGRAM FUNDING

CISOs should raise cybersecurity's visibility with the state legislature and executive branch by making it a line item in the IT budget. They can also seek funding from federal agencies to support compliance with those agencies' security mandates.



## CISOs AS AN ENABLER OF INNOVATION, NOT A BARRIER



CISOs should actively participate in shaping the state's innovation agenda, collaborate with state digital and innovation officers, and lead the charge to help program leaders securely adopt new technologies.



## TEAM WITH THE PRIVATE SECTOR AND HIGHER EDUCATION

CISOs should leverage public-private partnerships and collaborations with local colleges and universities to provide a pipeline of new talent, as well as consider outsourcing to private-sector firms.

